

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

<b>VENDOR NAME</b>	<b>CATALOG NAME / INTERNET LINK</b>	<b>% DISCOUNT OFFERED</b>
A W Peller & Associates	Bright Ideas for the Gifted and Talented	0%
	Athletic Connection	5%
A&B Management Group Inc. dba Southern Park and Play Systems	Bison Team Sports and Park & Rec Equipment	10%
	Jaypro Sports All Sports	10%
AbleNet, Inc.	AbleNet Special Education	0%
ACE Educational Supplies	ACE Educational Supplies	10%
Advanced Educational Products, Inc.	<a href="http://www.k12.aepbooks.com">www.k12.aepbooks.com</a>	0 - 40%
ALEKS Corporation	<a href="http://www.aleks.com">www.aleks.com</a>	0%
Aluminum Athletic Equipment Co.	AAE Keeping Quality in Play	18%
	Audio Enhancement	21%
	AVI-SPL Audio Visual Innovations Added Value Services	0%
	Balt-MooreCo	18%
	C2G Cables to Go	5%
	Community	15%
	Compix	1%
	Comprehensive	16%
	Crown	16%
	Innovative Products Guide	18%-Options, Supplies, and Accessories 18%-Equipment
	Leightronix	3%
	Lumens	10%-Supplies 22%-Equipment
Audio Visual Innovations, Inc.	NEC Projectors and Monitors	15%-Optical Lenses 10%-Accessories, inc. lamps, remotes, mts. 16%-Projectors 36%-Large Venue Projectors 3%-LCD/CRT Monitors 5%-Medical Series LCD Monitors
	Safari Montage	4%
	Samsung Presenter USA	5%-Accessory Items 20%-Presenters
	Samsung Pro AV	3%-Wall Mounts, Accessories 5%-Specialty Products, Monitors 5%-Extended/Enhanced Warranty, Software
	Shure	20%
	Toner Cable Equipment	1%
	VariQuest Hardware	16.7%-Hardware
	VariQuest PM3600 Paper Supplies	5%-Paper Only
	VariQuest XL3000 Paper Supplies	5%-Paper Only
	Video Furniture International	10%-Options, Supplies, and Accessories 22%-Equipment
Brodhead Garrett	School Specialty Career & Technical Education, Brodhead Garrett	15% - Supplies (Prefix 8 & 9) 7% - Equipment (Prefix 6 & 7)
BSN Sports, Passon's Sports, & US Games	BSN Sports	10%
	US Games	10%
Burmax Company, Inc.	Burmax Value Guide	5%
Camcor, Inc.	Camcor, Inc. AV Catalog	3%
Carolina Biological Supply Company	<a href="http://www.carolina.com">www.carolina.com</a>	5% - Supplies 5% - Equipment
Cavendish Square Publishing, LLC	Cavendish Square K-12 & Public Libraries	30%
CCS Presentation Systems	<a href="http://shop.ccssoutheast.com">http://shop.ccssoutheast.com</a>	5% - 35%

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

<b>VENDOR NAME</b>	<b>CATALOG NAME / INTERNET LINK</b>	<b>% DISCOUNT OFFERED</b>
Charles J Becker & Brothers, Inc. dba Beckers School Supplies	Beckers School Supplies Early Childhood Edition	18%
Classroom Tech Solutions, Inc.	<a href="http://www.ctsed.com">www.ctsed.com</a>	10%
Conn Education, Inc. dba Classroom Library Company	Classroom Library Co. Common Core State Standards Grades K-8	30%
	Classroom Library Co. Education Catalog Grades PreK-8	30%
Constructive Playthings	Constructive Playthings	15%
Contrax Furnishings, LLC	9 to 5 Seating	50%
	Brand New World	22%
	Bretford Manufacturing	33%
	Community	37%
	Contrax	25%
	Da-Lite	0%
	Educational Specialty Furnishings (ESF)	40%
	Fleetwood Group	30%
	Flexi-Felt	0%
	Interior Concepts	32%
	Logiflex	45%
	Luxout	0%
	Mediatechnologies	42%
	MEG	28.5%

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

VENDOR NAME	CATALOG NAME / INTERNET LINK	% DISCOUNT OFFERED
Contrax Furnishings, LLC (con't)	MTS Seating	40%
	Sico	35%
	Special T	41.5%
	USA Capitol	49%
	Working Walls	40%
Coughlan Companies, Inc. dba Capstone	Capstone Library Catalog	0%
	Capstone Interactive Library	0%
	myON Reader	0%
Coughlan Companies, Inc. dba Capstone Classroom	Capstone Classroom	25%
Demco, Inc.	Demco	15% - Library, Office and Technology Supplies 7% - Furniture, Equipment under \$1,000 7% - Learning materials
Destination Knowledge	Destination Knowledge	5% - Software, Digital 1% - Classroom goods, Tangible Goods
Dick Blick Company	Blick Resources for Art Educators	20% - Supplies 0% - Equipment
Diskovery Educational Systems	Diskovery Academic List	0%
Don Johnston Incorporated	Accessible Tech & Curriculum	0%
Edco - Education Consultants, Inc.	EDCO Product Catalog & Price List	5%
eInstruction by Turning Technologies	eInstruction	20%
Engaged Learning Solutions, Inc.	Projectors - Boxlight	40%
Ernie Morris Enterprises, Inc.	ABCO	46% Installation + 10%
	AIS	54.75% - 80% Installation + 12%
	Balt	23% Installation + 9%
	BioFit	49.75% - 54.36% Installation + 10%
	Bretford	46% - 50% Installation + 8%
	CHROMCRAFT	60.9% Installation + 8%
	Community	59.4% Installation + 8%
	Datum	56% - 59% Installation + 12%
	Diversified Woodcraft	25% Installation + 12%
	EKO Contract	58.25% - 64% Installation + 8%
	Ernie Morris Enterprises, Inc.	55.1% - Consumable Office Supplies 34.3% - Non-Consumable Office Supplies 46.7% - Office Furniture 28.2% - Office Machines 25.9% - Toner, Ink Jet Cartridges, Ribbons

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

VENDOR NAME	CATALOG NAME / INTERNET LINK	% DISCOUNT OFFERED
Ernie Morris Enterprises, Inc. (con't)	Fireking	40% Installation + 12%
	Ghent	30% Installation + 11%
	HANN	30% Installation + 9%
	HON	59.7% - 74.3% Installation + 5%
	JSI	61.6% Installation + 8%
	Lacasse	57.11% - 65.83% Installation + 5%
	Legacy	41% Installation + 8%
	Leisure Craft	5% Installation + 10%
	National Public Seating	29% Installation + 8%
	Nevers	51.25% Installation + 8%
	Paoli	46% Installation + 8%
	Patrician	56.25% - 62.25% Installation + 8%
	SAFCO	25% Installation + 12%
	Sandusky	40% Installation + 8%
	Scholarcraft	40% - 45% Installation + 9%
	TENNSCO	25% Installation + 12%
	United Chair	57.3% - 60.7% Installation + 8%
	Webcoat	5% Installation + 10%
Wood Designs	5% Installation + 10%	
ETA hand2mind A Div. of A. Daigger & Co., Inc.	ETA hand2mind Math, Science & Literacy	15%
Fisher Science Education	Fisher Science Education	31%
Fitness on the Job, Inc. dba Newman Adaptive/Alert	Newman Adaptive/Alert Seats	15%
Flinn Scientific Inc.	Flinn Science Catalog & Reference Manual	15%
Florida Visual Display Products Inc. dba Florida	Claridge Price Book	45%
Follett Educational Services	Classroom Supplemental Materials	0%
Frey Scientific, A Division of Delta Education LLC, A School Specialty Company	Frey Scientific	28%
	Frey Scientific Elementary	28%
Gale, a part of Cengage Learning	<a href="http://www.gale.com">www.gale.com</a>	10% - 50%
Gareth Stevens Publishing, LLLP	Gareth Stevens Classroom PreK-8	0%
Gareth Stevens Publishing, LLLP	Gareth Stevens Publishing PreK-8	0%
Gilman Gear	Gilman Gear Football Catalog	5%
Global Gov/Ed Solutions Inc.	Global	2%
	<a href="http://www.globalgoved.com">www.globalgoved.com</a>	2%
Gopher Sport	Gopher Sport	10%
GovConnection, Inc.	<a href="http://www.govconnection.com">www.govconnection.com</a>	1% - 39%
Green Group Enterprises LLC, dba John R. Green	John R. Green Company	25% - Supplies (black item numbers) 10% - Equipment (red or green item numbers)

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

VENDOR NAME	CATALOG NAME / INTERNET LINK	% DISCOUNT OFFERED
Company	<a href="http://www.johnrgreenco.com/lake">www.johnrgreenco.com/lake</a>	25% - Supplies (black item numbers) 10% - Equipment (red or green item numbers)
Henry Schein, Inc.	Sports Medicine, Foot & Angle, Student Health	18%
Herff Jones / Nystrom	Social Studies K-College Catalog	0.10%
HES AV	HES AV Price List	15% - Misc Supplies 10% - Hardware 10% - Installation, Design, Testing, Programming, Training, Maintenance
Innovative Learning Concepts, Inc.	TouchMath	0%
Istation	Istation Product Catalog and Pricing	0%
Junior Library Guild	Junior Library Guild	0%
	SLJ Series Nonfiction Titles	0%
	JLG Backlist	0%
Kaplan Early Learning Company	The Early Childhood Edition	16% - Supplies 16% - Early Childhood Educational Materials
	Kaplan Elementary	16% - Supplies 16% - Early Childhood Educational Materials
Kindermusik International	ABC Music & Me	5%
Krueger International, Inc. (KI)	Classroom Collections Price List	36%
	Classroom Table and Chairs Price List	36%
Laerdal Medical Corporation	Laerdal Products Catalog	6% - 10%
Lakeshore Learning Materials	Lakeshore	5%
	Lakeshore Elementary	5%
Learning Wheel	Learning Wheel	5%
	learningwheel.net	5%
The Library Store, Inc.	The Library Store	15%-20% - Supplies 10% - Equipment 10% - Furniture
	<a href="http://www.thelibrarystore.com">www.thelibrarystore.com</a>	15%-20% - Supplies 10% - Equipment 10% - Furniture
Library Video Company dba SAFARI Montage	<a href="http://www.LibraryVideo.com">www.LibraryVideo.com</a>	0%
Library Video Company dba SAFARI Montage	SAFARI Montage Product Price List	Varies - Per price list
Mackin Educational Resources	<a href="http://www.mackin.com">www.mackin.com</a>	5%
Maxi Aids, Inc.	Maxi Aids	12%
McGraw-Hill School Education, LLC	Art & Music	0%
	Contemporary	0%
	Elementary	0%
	Family - Consumer	0%
	Health - Fitness	0%
	Science	0%
	Specialized Solutions	0%
Trade & Technology	0%	

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

VENDOR NAME	CATALOG NAME / INTERNET LINK	% DISCOUNT OFFERED
Medco Supply Company	Medco Sports Medicine	18% - Supplies 10% - Equipment 12% - Tape 12% - Athletic Trainers Bags
Mentoring Minds, L.P.	Critical Thinging for Life! Mentoring Minds	0%
MFAC, LLC	Everything Track & Field	10%
	Perform Better	10%
Midwest Technology Products	Midwest Technology Products	10%
Moore Awards Inc.	Airflyte	10%
	Academic Achievement	10%
Nasco	Agricultural Sciences	10%
	Arts & Crafts	20% - Supplies
		5% - Equipment
	Early Learning	15%
	Elementary Education	15%
	Family & Consumer Sciences	10%
	Geometry / Algebra	15%
	Hands-On-Health	10%
	Math	15%
	Reading Resources	15%
	Science	15%
	Special Education	15%
	Team Sports - Physical Education - Health	10%
Nebraska Scientific	Nebraska Scientific	5%
Office Depot, Inc.	BSD Full-Line Catalog	0% - 79%
Office Machine Services		40%
Oriental Trading Company, Inc., located in Omaha, NE	<a href="http://www.orientaltrading.com">www.orientaltrading.com</a>	5%
Pacific Learning	Pacific Learning	0%
Paxton/Patterson LLC	Paxton/Patterson	10%
Pearson Education, Inc.	Pearson Career & Technical Education	0%
Peripole, Inc.	Peripole, Inc.	20%
	Bergerault Professional Mallet Percussion	20%
Pro SVL Inc.	Pro SVL	15% - Wire, Cable, Connectors
		11% - Audio, Video, Lighting
Pyramid School Products	<a href="http://www.pyramidsp.com">www.pyramidsp.com</a>	10% - Supplies
		5% - Equipment
Quill Corporation	Quill	18% - Office Supplies
		6% - Technology and Audio Visual
Rally! Education	Florida Rally! Education	0%
Really Good Stuff	Really Good Stuff	0%
Renaissance Learning, Inc.	Renaissance Learning	0%
Rifton Equipment a Division of Community Products, LLC, located in Rifton, NY	Rifton 2014 Catalog	25%
Rogers Athletic Company	Rogers Athletic Company Football	5%

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

<b>VENDOR NAME</b>	<b>CATALOG NAME / INTERNET LINK</b>	<b>% DISCOUNT OFFERED</b>	
The Rosen Publishing Group, Inc.	PowerKids Press	0%	
	Rosen Publishing	0%	
The Rosen Publishing Group, Inc.	Rosen Classroom	0%	
S & S Worldwide	S & S Discount Sports	18%	
	S & S Primelife	18%	
	S & S Worldwide Buyers Guide	18%	
Saddleback Educational, Inc.	Saddleback Educational Do You Have Struggling Learners in Your Classroom	20%	
Safe Workplace Inc.	<a href="http://www.safeworkplaceinc.com">www.safeworkplaceinc.com</a>	30%	
School Nurse Supply, Inc.	School Nurse Supply, Inc.	7%	
School Specialty	School Specialty Art Education Catalog / Sax	15% - Supplies EP Price (Prefix 8 & 9)	
		30% - Equipment List Price (Prefix 6 & 7)	
	School Specialty Early Childhood / Childcraft-ABC Catalog	15% - Supplies EP Price (Prefix 8 & 9)	
		30% - Equipment List Price (Prefix 6 & 7)	
	School Specialty Education Essentials Catalog	15% - Supplies EP Price (Prefix 8 & 9)	
		30% - Equipment List Price (Prefix 6 & 7)	
	School Specialty Physical Education Catalog / Sportime	15% - Supplies EP Price (Prefix 8 & 9)	
		30% - Equipment List Price (Prefix 6 & 7)	
	School Specialty Special Needs / Abilitations Catalog	15% - Supplies EP Price (Prefix 8 & 9)	
		30% - Equipment List Price (Prefix 6 & 7)	
	Schoolhouse Products Inc.	Artco Bell	52%
		Best Rite / Balt	38%
Bretford Basics		55%	
Bretford Collections		48%	
Bretford EDU 2.0		48%	
Community		40%	
Corilam		38%	
Diversified Woodcrafts		30%	
ECR 4 Kids		20%	
FCI		30%	
FireKing		35%	
Global		48%	
Jasper Chair		35%	
Jonti Craft		10%	
JSI		45%	
Midwest Cafeteria Tables		36%	
Midwest Folding General Line		32%	
National Public Seating		38%	
OFM		42%	
Oklahoma Sound		38%	
Shain Solutions		35%	
Tennsco		15%	
Tesco	50%		
Ultra Play	5%		
Webcoat	2%		
Scott Electric	Scott Electric Specialty Lamp Division Catalog	5%	
SEO Enterprises, Inc.	<a href="http://www.seoenterprises.com">www.seoenterprises.com</a>	25%	

**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

VENDOR NAME	CATALOG NAME / INTERNET LINK	% DISCOUNT OFFERED
Shar Products Company	Shar Music General Catalog	10%
Site Horizons, located in Winter Garden, FL	Victor Stanley	5%
	Icon Shelter Systems - Iconography	5%
	Reinventing Play	5%
	PW Athletic Mfg. Co. 95th Anniversary 2014	5%
	Forestry Resources, Inc.	5%
	Rainbow Turf Products	5%
	Superior Shade - Sun And Weather Protection	5%
Slosson Educational Publications, Inc.	Slosson Educational Publications	5%
Smiley's Audio Visual, Inc.	Anchor Audio	18%
	Balt / Moore Co.	35%
	Ben Q Digital Projectors	35%
	Ben Q LCD & Interactive Flat Panel	15%
	Bretford Basics	48%
	Bretford Store and Charge Mobile Device Solutions	35%
	Califone	40%
	Chief	20%
	Crestron	35%
	Dalite	20%
	Dukane	36%
	Eiki Data & Video Products / Pro AV	25%
	Elmo	15%
	Front Row Juno & Pro Digital	0%
	Front Row to Go	16%
	Hamilton Buhl	40%
	Lumens Document Cameras	27%
	Mimio	11%
	Panasonic Projectors	39%
	Recordex	32%
Smiley's Audio Visual & Presentation Equipment	5%	
Vivitek	25%	
Southern Computer Repair	SCR Price List	0%
Southern Computer Warehouse, Inc.	<a href="http://www.scw.com">www.scw.com</a>	0%
Spectrum Industries, Inc.	Spectrum Industries, Inc.	43%
SSE & Associates, Inc.	<a href="http://www.backboardsandgoals.com">www.backboardsandgoals.com</a>	5%
StageRight Corporation	When Performance Matters StageRight	5%
Super Duper Inc. dba Super Duper Publications	Super Duper	0%
Sweet Pipes, Inc.	Sweet Pipes, Inc.	5% - 10%
Taylor Music, Inc.	Taylor Music Accessory Catalog	0%
	Taylor Music Newsletters	0%
	<a href="http://www.1800usaband.com">www.1800usaband.com</a>	0%
Technical Training Aids, Inc.	Autodesk	0%
	CAD Learning	0%
	Dassault Systems SolidWorks Price List	0%
	DEPCOm LLC	0%
	Energy Concepts, Inc.	0%
	ez Router	0%
	FANUC Robotics America	0%
	Fluid Power Training Institute	0%
	MEGATECH	0%
	Progressive Educational Systems	0%
	Stratasys LTD	0%
Universal Laser Systems	0%	
Textbook Warehouse	Textbook Warehouse Digital Catalog	37%
Tonersmart, Inc.	Tonersmart Toner Cartridge Catalog	0%



**TABULATION SHEET**

**BID #: 3745BM**

**BID NAME: Catalog Discounts**

**BID OPENS: Tuesday, September 17, 2013 @ 2:00 PM**

**CONTRACT TERM: January 1, 2014 - December 31, 2016**

<b>VENDOR NAME</b>	<b>CATALOG NAME / INTERNET LINK</b>	<b>% DISCOUNT OFFERED</b>
Tools for Teaching	Tools for Teaching	16% - Supplies
		5% - Equipment
Triumph Learning, LLC	Back to School 2013	0%
Troxell Communications, Inc.	<a href="http://www.trox.com">www.trox.com</a>	6%
Valiant National AV Supply	Valiant National AV Supply	5%
Varsity Spirit Fashion	Varsity Spirit Fashion	5%
Violin Memory Inc.	Violin Memory Inc USA Price List	5% - MGMT Software
		30% - Array/vMOS/Modules
		0% - Services/Training
Virco Inc.	Equipment for Educators	60.1%
Visual Concept Multimedia, Inc.	Audio Visual and Presentation Equipment	13.5% - Supplies
		22% - Equipment
	Hamilton Buhl	13.5% - Supplies
		22% - Equipment
Wabash Valley Manufacturing, Inc., located in Silver Lake, IN	Wabash Valley - One Great Name, Three Distinct Brands 2014	5%
Washington Music Center	Band & Orchestra Accessories Catalog	25%
Wenger Corporation	Wenger Equipment Catalog	0% - 5%
West Music Company	<a href="http://www.westmusic.com">www.westmusic.com</a>	0%
Zipp Sporting Goods Inc.	Athletic Connection	11%