

ITB 17-22 Instructional Materials Supplies and Equipment Catalog Bid

Number	VENDOR NAME	WEBSITE	CATALOG NAME	PERCENT DISCOUNT	DISCOUNT EXCEPTIONS	FREIGHT TERMS	CONTACT PERSON	PHONE
1	Ace Educational	www.ACEeducation.com	ACE educational Supplies	33%	Orders over \$50. after discount from our current catalog or website receive free shipping. Add 20% of the retail price to items with UPS, Truck or FX-Grd symbols	Prepaid & added to Invoice	Vicki Szabo	800-432-0213
2	Apperson Inc	holly.reuther@apperson.com	Scantron Compatible	5%	\$25.00 minimum	We bill actual amount	Holly Reuther	800-887-9219 x 9442
3	Bio Corporation	info@biologyproducts.com	Bio Corporation	5%	No Pail Packing, No live specimens	Free, prepaid and Included	Maggie Frankl	320-763-9094 X 5
4	Blick Art Materials	t.peterson@dickblick.com	Blick Materials for Art Education	20%	Sale, Web, Promotional pricing or quantity pricing;drop ship items:cannot combine w/other discount offers	Free, prepaid & included \$49.00 minimum	Tammy Peterson	800-704-7744
5	Passon's Sports & US Games	www.bsnsports.com www.usgames.com	BSN Sports US Games	BSN 10%	See Attachments	Free, Prepaid & included See attached Excetions to Freight	Ryan McCracken	800-445-9446

6	Capstone	bids@capstonepub.com	capstone spring 2017	1% addition to the 25 off list	25%off list price is reflected in the catalog and on the website as S/L price. The 1% is an additional percentage off. In addition , by becoming a Capstone Rewards Member, you can earn points and redeem for 5% more free books Membership is free to join'	Free on orders 25 books or more; 10% of subtotal on orders of 24 books or less. Capstone Reward Members receive free shipping on all orders.	Doug Smith	800-747-4992
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7	Coughlan Companies myOn,LLC	CONTRACTS@MYON.COM	myON	5%	5% discount applicable to myON reader and myON books only. Add on publisher and service cannot be discounted. Baseline pricing has been provided based on 1 site, 1 year subscriptions. Additional volume discounts are available in a variety of options, including multi-year subscriptions. Volume price quotes can be obtained through the local sales representatives, region managers and customer service.	Free, prepaid & Included N/a, myON is browser based	Erica Newman	888-728-1266
8	Different Reading to Learning	www.difflern.com	Volume 37, 38, 39	5%	See Attachments	Prepaid and add to invoice	Hannah Cavins-Wolford	212-604-9637

9	EAI Education	www.eaieducation.com	k-12 Spring 2017 Elementary Spring2017	15%	Catalog discount does not apply to calculators & peripherals, CBLs,CBRs, probes, Navigator Systems, software, storage products, stopwatches, timers, furniture, rugs or batteries. (order these items at catalog price). Discount cannot be combined with other offers, including current discounts through bids, quotes, web sale prices or EAI coupons. Bid #17-22 must be on all purchase orders.	Shipping on orders over \$100 is free: under \$100 ad \$7.00 for shipping. Actual shipping chnarges do apply to calculators, storage products, furniture, rugs, oversize & drop shipped items from a factory	Barbara Tuzzeo	800-770-8010
10	Early Childhood LLC dba Discount School Supply	www.Discountschoolsupply.com	vol 1 Discount School Supply	20%	Special Promotional Items May Be Excluded From Discounts	\$99.00 minimum after discount on stock items for free freight	Kiersten Young	800-836-9515 ext. 5562

11	hand2mind, Inc.	www.hand2mind.com	ETA hand3mind Prek-8 2017	15%	<p>Exclusions from discount: Professional Development, ETA hand2mind. Custom kits including but not limited to: National Geographics NGSS, Discovery Education STEM Camp, National and North Carolina 4-H, Kits for use with Great Minds, Eureka Math Curriculum, Special promotions, sale items, quotes, brochures, and bid prices (prefixed by BD) are excluded from further discount.</p>	<p>Free, Prepaid, & Included orders must be over 99.00 in order to receive free ground shipping.</p>	<p>Kimberly Jackson-Betke</p>	<p>800-445-5985</p>
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12	Fisher Scientific Company LLC	www.fisheredu.com	Fisher Science Education 2017 General Catalog	33-35%	<p>33-35% off Catalog Pricing from the "Fisher Science Education 2017 General Catalog" through 12/31/17. Starting 01/01/18, discount will be off the current published list prices discounts excludes non-catalog, special order, sale/clearance items and items that end with "ND" 19%off current catalog pricing from the Fisher Scientific Research and Healthcare catalogs . Please see attached for further details on the US Communities contract discount.</p>	free, prepaid & included. Prepaid and added to invoice.	Steven Steinfeld	561-889-3980
13	Follett School Solutions, Inc.	fes.follett.com & titlewave.com	fes.follett.com (online catalog) titlewave.com (online catalog)	both catalogs or 5%	Follett has no minimum order requirements	Free, prepaid & Included	Sue Bogo	877-899-8550 ext 46213
14	Innovative Learning Concepts Inc	www.toucjmath.com	TouchMath	3%	See Attachments	Prepaid & added to Invoice 8% we bill % of total order.	Jane Lord	800-888-9191

15	Kaplan Early Learning Company	www.kaplanco.com	Early Childhood Edition Elementary Edition Catalog	15%	Exclusions apply- See enclosed "Exclusions From Our Offer" statement. Discount will be applies to current catalog pricing in effect at time order is placed.	Free,Prepaid & Included	Kate Shelton	800-334-2014
16	Lakeshore Learning Materials	WWW.LakeshoeLearning.com	Lakeshore 2017 Lakeshore Elementary 2017-2018	5%	Discount not included on sale items	Free, Prepaid & Included	Amanda Henderson	800-421-5354
18	Lectotum Publications, Inc	www.lectorum.com	The Best in Children'sLiterature in Spanish Grades K-8	0%	Orders in excess of \$5,000.00 ner are shipped free of charge if sent to one location.	\$8.00 minimum	Alex Correa	800-345-5946

19	Moore Medical LLC	www.mooremedical.com	Website	18%	Please see enclosed discount exceptions and clarification document	Free, Prepaid & Included Freight will be added to furniture and equipment shipped direct from the manufacturer (product indicated at MANF DIRECT online). Please call for freight estimates as different manufacturers offer multiple options based on product and delivery location. If a freight estimate is not obtained the customer is responsible for additional freight fees.	Denise Rogers	800-234-1464 ext 5626
20	Oriental Trading	www.orientaltrading.com	Education, Party, Main, Seasonal	5%	Excludes Fun Impressions See attached deviations form	Free standard shipping over \$150.00 See attached shipping chart	Customer Service	800-228-0038

21	Pyramid School Products	www.pyramidsp.com	2017-18 Pyramid School Products	10%		95.00 minimum All furniture and equipment is FOB factory	Larry Miller	
22	Really Good Stuff	www.reallygoodstuff.com	any non-expired catalog and website	3%	Discount can not be combined with other offers or coupons	Prepaid & added to invoice We bill %of total order See attached	Claudia Fellini	800-366-1920
23	Saddleback Educational, Inc.	www.sdlback.com	Spring 2017 Special Education Spring 2017	20%		12% \$8.00 minimum please call for quotes	Lisa Taraborrelli	714-640-5200
24	School Health Corporatio	www.Schoolhealth.com	2017 Health Services or current catalog	12%	See Attachment	Free, Prepaid & included Free S&H on orders over \$90.00	Andrew Wlezon	866-323-5465
25	Scholastic Inc	www.scholastic.com	Scholastic Education Catalog #657391 TeacherResources Catalog #662726	0% #657391 25% 662726	Catalog reflects an Educators Discount of 25% off list price; no further discount applies See Discount Schedule Attached	We bill % of total order	Joe Jernigan	386--871-2459
26	Scholastic Library Publishing, Inc.	www.scholastic.com/library publishing	16-17 Scholastic Library k - 12 16-17 Scholastic Library K-12	35% (reinforced library binding) off list Price 40%(Trade binding) off list price			Kathy Brown	800-621-1115 ext 4

27	School Outfitters	www.schooloutfitters.com	N/A our website is our catalog	2%	please see deviations page	shipping /freight will be added to each order as a separate line item and will vary by item & manufacturer	Sales Dept	800-260-2776
28	School Specialty	www.schoolspecialty.com	Education Essentials Furniture & Equipment	34% 30%	Please see cover letter for exceptions	Free, Prepaid & Included	Charles Frishman	954-517-0442
29	Seat Sack Inc	www.seatsack.com	Seat Sack 2017 Products	40% MSRP		Free freight on orders of \$50.00 or more	Michelle Holder	800-764-1235 ext 203
30	Smiley's Audio Visual Inc	www.smileysaudiovisual.com	Smiley's Audio Visual cat no 16	5%	See attached for different catalog insert pages with different % off	Free, Prepaid & Included See attached	Cathy Smiley	863-667-1998
31	S & S Worldwide	www.ssw.com	S&S 2017 Buyers Guide	20%		Free, Prepaid & Included Items Labeled F.O.B./Drop ship in catalog will be charged shipping prepaid and added to invoice	Erin Hemingway	800-642-7354

32	GL Group Inc.,dba Booksource	www.booksource.com	Grades K-6 Collections Grades 6-12 Collections 2017 Level Collections Spanish Catalog 2017 Pre-K Collections	30% 30% 30% 30%	See Clarifications Page	Free, Prepaid & Included See Clarifications Page	Moedith Murray	800-444-0435
33	Troxell Communications, Inc.	www.trox.com/products.htm	Audio Visual Products Furniture Chromebook Computer & Accessories Projection Screens & Interactive Products Technical Learning Hardware & supplies School Asset Mgt	5% 2% 1% 3% 2% 2% 2%	Quantity Discounts Available - Contact Lori Petersen for more details	Free, Prepaid & Included \$25.00 minimum	Lori Petersen	800-352-7912 Ext. 6605
34	Tylanders Office Solutions	www.tylanders.com	Hon Furniture Tylanders General Supplies Other Furniture Tech/Ink & Toner Janitorial & Break Room	45% 42% 30% 25% 25%		Free, Prepaid & Included	Sue Tillman	772-464-0450
35	Triumph Learning, LLC	www.triumpjlearnin.com	Current Triumph Learning Catalog	2%	Contact representative for additional discounts	we bill 12% of total order	Kim Hermelyn	800-338-6519 x 862

36	VWR International LLC d/b/a/Sargent Welch	www.Sargentwelch.com	2017 Sargent Welch Essentials 2017 Wards Science Essentials	33% 15%	All items designated with a price ending in "9" will not be eligible for the noted discount. "9" ending prices will ship at list price.	free, Prepaid & Included no minimum	Mark Tringali	716-515-6014
37	Washington Music Center	www.chucklevins.com	WMC Retail 2017 and Sweet Music Flyer	20%		Free, Prepaid & Included 75.00 minimum	Melody O'Neil	301-929-2980
38	Wenger Corporation	www.wengercorp.com	Music Education Product Cataog	5%	Discount does not apply to freight charges. Visit www.wengercorp.com for most current prices	Prepaid & Added to Invoice. Freight and Wenger installation charges are calculated per project. Call Cath Hermel, Sales Representative for pricing	Cathy Hermel	800-733-0393 Ext. 8646