



Agenda Item Details

Meeting	Mar 11, 2025 - THE SCHOOL BOARD OF ST. LUCIE COUNTY - REGULAR MEETING - MARCH 11, 2025 - 5:00 P.M.
Category	10. Consent Agenda - Business Services - Purchasing
Subject	10.1 ITB 25-10E Cabling Labor and Materials
Type	Action (Consent)
Recommended Action	The Superintendent recommends the Board award ITB 25-10E to the responsive and responsible vendors (as listed below - Network Cabling Solutions [#1 ranked, primary, all e-rate work], Gerelcom, Inc. [#2 ranked, alternate, non e-rate only]) and authorize the Purchasing Department to renew the contract for three (3) additional one-year periods contingent upon annual contract performance review, with the initial term contract to commence 7/01/2025 through 06/30/2026; Option Year 1 - 07/01/2026 through 06/30/2027; Option Year 2 - 07/01/2027 through 06/30/2028 and Option Year 3 - 07/01/2028 through 06/30/2029, as presented and attached to the agenda.

ITB 25-10E is for installation and basic maintenance for cabling labor and materials which are eligible for e-rate discounts as specified and as needed district-wide. This bid will be awarded to two (2) contractors, a primary and one (1) alternate. The primary contractor will be requested to perform the work required for all e-rate projects and projects with an estimated cost of \$5,000.00 or less. Each project estimated to be over \$5,000.00 (and not an e-rate project) will be given to all awarded contractors to quote as specified. The quote most advantageous to the Board, at its sole discretion, will be selected.

Based on e-rate (Schools and Libraries program of the Universal Service Fund) criteria, the District must award to the overall low vendor. Network Cabling Solutions is the overall low responsive and responsible vendor based on the pricing schedule in the ITB.

3,204 vendors were solicited. Three (3) responses were received. The tabulation is attached for review.

AUTHORITY FOR ACTION: Florida Administrative Code 6A-1.012, Florida Statute 287.057.

Vendors Recommended for Award:

The primary contractor will be Network Cabling Solutions and the alternate is Gerelcom, Inc.

#1 Ranked: Network Cabling Solutions (Primary, all e-rate work)

#2 Ranked: Gerelcom, Inc. (Alternate, non e-rate only)

The initial term contract shall commence on July 1, 2025 through June 30, 2026

Option Year 1 - July 1, 2026 through June 30, 2027

Option Year 2 - July 1, 2027 through June 30, 2028

Option Year 3 - July 1, 2028 through June 30, 2029

Submitted by: Michelle Thomas, Chief Financial Officer

Contact Person: Kim Albritton, Director Financial Operations, (772) 429-3980

Financial Implications: This is an annual term contract for an indeterminate amount. The District anticipates an 80% e-rate discount for this service. The District must apply now for the entire e-rate year (July 1, 2025 through June 30, 2026).

The purchase will be paid using the following account: 1000E5100 XXXX XXXX 10051 (digital learning) and/or 1000E8100 3530 0528 B8600 (repairs and other maintenance work).

[ITB 25-10 Cabling Labor Materials.pdf \(872 KB\)](#)

[ITB 25-10 Intent to Award.pdf \(187 KB\)](#)

[Tabulation Sheet 25-10.pdf \(134 KB\)](#)