

**ATTACHMENT I - REFERENCE QUESTIONNAIRE  
ST. LUCIE PUBLIC SCHOOLS  
RFP 25-09  
ELL SUPPLEMENTAL ELA SOFTWARE**

FOR: Age of Learning, Inc.  
(Name of Vendor Requesting Reference)

This form is being submitted to your Company for completion as a business reference for the company listed above.

This form is to be returned to the School Board of St. Lucie County, Purchasing Department, email at kimberly.albritton@stlucieschools.org no later than 3:00 p.m., **November 22, 2024**, and **must not** be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the School Board of St. Lucie County, Purchasing Department, by telephone: (772) 429-3980, or by email at kimberly.albritton@stlucieschools.org. When contacting us, please be sure to include the request for proposal number and title listed at the top of this page.

**Company Providing Reference** Early Learning Coalition of Palm Beach County, Inc.  
**Contact Name and Title/Position** Aruna Gilbert, Chief Program and Policy Officer  
**Contact Telephone Number** 561-573-8217  
**Contact Email Address** aruna.gilbert@elcpalmbeach.org

Questions:

1. In what capacity have you worked with this company in the past? If the Company was under a similar contract, please acknowledge and explain briefly whether or not the contract was successful.

Comments: The Coalition did a 3 year contract with Age of Learning for the My Math and My Reading Academy to be used in all of our VPK classrooms in Palm Beach County. To date we have approximately 8000 children using these products in VPK classrooms in the School District of Palm Beach County, Lutheran Services Head Start and Private childcare providers.

2. How would you rate this Company’s knowledge and expertise?  
\_\_\_\_\_ (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: 3

3. How would you rate the Company’s flexibility relative to changes in the scope and timelines?  
\_\_\_\_\_ (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: 3

4. What is your level of satisfaction with hard-copy materials, e.g. quotation, written scopes of work, reports, logs, etc. produced by the Company?

\_\_\_\_\_ (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: 3

5. How would you rate the dynamics/interaction between the Company and your staff?  
\_\_\_\_\_ (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: 3

6. Who were the Company's principle representatives involved in providing your service and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating? (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Name: Sunil Gunderia Chief Innovation Officer Rating: 3

Name: Dr. Hee Jin Bang, Research Rating: 3

Name: Justin DeMartin Rating: 3

Name: Susan Provost Rating: 3

Comments: We were very pleased with the responsiveness of the staff in regards to any changes we requested, their ability to pivot as our needs evolved and their involvement of providing professional development to our staff and to the VPK programs we contracted with was exemplary

7. With which aspect(s) of this Company's services are you most satisfied?

Comments: Most satisfied with the emphasis on providing high quality educational content that engages students to enhance their learning experience while skill building teachers to effective use data driven decisions to drive their instruction. Additionally I would say a close second would be the robust support and resources offered by the company both in game and out of game to facilitate ongoing learning of students.

8. With which aspect(s) of this Company's services are you least satisfied?

Comments: I don't have something that I am least satisfied with. I believe that whenever we have encountered an issue or needed to pivot the agency has been very responsive.

9. Would you recommend this Company's services to your organization again?

Comments: Absolutely. The services we received surpassed our expectation. It has been a highly collaborative partnership.