

**ATTACHMENT I - REFERENCE QUESTIONNAIRE
ST. LUCIE PUBLIC SCHOOLS
RFP 25-05
HVAC MECHANICAL CONTRACT**

FOR: Anchor Mechanical
(Name of Vendor Requesting Reference)

This form is being submitted to your Company for completion as a business reference for the company listed above.

This form is to be returned to the School Board of St. Lucie County, Purchasing Department, email at kimberly.albritton@stlucieschools.org no later than 3:00 p.m., 9/18/24, and **must not** be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the School Board of St. Lucie County, Purchasing Department, by telephone: (772) 429-3980, or by email at kimberly.albritton@stlucieschools.org. When contacting us, please be sure to include the request for proposal number and title listed at the top of this page.

Company Providing Reference Utility Systems Solutions, Inc.
Contact Name and Title/Position Addison Sander, President
Contact Telephone Number 972-322-2776 (Cell)
Contact Email Address asander@us2inc.com

Questions:

1. In what capacity have you worked with this company in the past? If the Company was under a similar contract, please acknowledge and explain briefly whether or not the contract was successful.

Comments: Anchor Mechanical has performed as a subcontractor to our company on multiple projects performing mechanical, electrical, plumbing and controls at secured federal government facilities. Their tea has also supported our design process on multiple projects as well.

2. How would you rate this Company's knowledge and expertise?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: Anchor Mechanical has a very strong team of senior professionals that provide high quality workmanship and great communication.

3. How would you rate the Company's flexibility relative to changes in the scope and timelines?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: We have worked through multiple changes including entire project redesigns. They stayed fully committed to the project and supported us through each step.

4. What is your level of satisfaction with hard-copy materials, e.g. quotation, written scopes of work, reports, logs, etc. produced by the Company?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: As a government contractor, the contractual requirements for our company are of high priority. We have never had an issue with any of Anchors materials, including quotes, submittals, RFIs, reports.

5. How would you rate the dynamics/interaction between the Company and your staff?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: Anchor has exceeded expectations on communication and support for our staff from proposal to design and into construction.

6. Who were the Company's principle representatives involved in providing your service and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating? (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Name: Brett Kornbluth Rating: 3

Name: Ben Reaves Rating: 3

Name: Brian Smith Rating: 3

Name: Rich Lanfair Rating: 3

Comments:

7. With which aspect(s) of this Company's services are you most satisfied?

Comments: Workmanship and communication.

8. With which aspect(s) of this Company's services are you least satisfied?

Comments: We have not experienced any areas of dissatisfaction with Anchor.

9. Would you recommend this Company's services to your organization again?

Comments: Yes.