

January 18, 2023

TO: All Prospective Proposers  
FROM: Kim Albritton  
Director Financial Operations  
RE: RFQ 23-08 Integrated Pest Management Services

**ADDENDUM 1 TO RFP 23-08**

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This addendum is issued as a part of the aforementioned RFP. The changes incorporated herein are an amendment to and supersede those conditions shown in the original solicitation. The Proposer shall acknowledge receipt of this addendum by signing this form and returning with their submittal. Failure to do so may subject Proposer to disqualification.

**Q1.** Would you please provide the previously awarded bid?

**A1. Yes, tabulation is attached.**

**Q2.** How many bait stations does the school district have? How many exterior rodent bait stations are currently on the properties?

**A2. 150 total interior and exterior.**

**Q3.** What is the average of recalls per month?

**A3. 25-30 depending on weather (ex: ants during rainy season).**

**Q4.** How many schools have issues with fire ants?

**A4. Random exterior grounds and playgrounds at any given time. No certain school has regular fire ant calls.**

**Q5.** Did we miss a required meeting? Can we still bid? Is anything required of us currently to qualify to bid?

**A5. No required meetings. Yes, all vendors may respond to this ITB. The criteria is listed in the ITB to qualify respondents.**

**Q6.** At first reading it looks like the buses, hybrid/portable classrooms and the fire ant treatments are separate bids. Is that correct?

**A6. No. The only separate bids with Pest Control are Termites and Wildlife.**



**Q7.** With IPM treatments generally it's as needed except for some preventative treatments in bathrooms and kitchens and some exterior. Is that correct?

**A7. Also 2X per year all busses and playgrounds/fields. These are usually conducted during our Winter break and Summer Break.**

**Q8.** Services are required after children leave the schools. I know service can't be performed during school classroom hours. Just confirming. What are generally hours of service?

**A8. High Schools finish at 1:41 p.m., K-8's and Middle Schools by 4:15 p.m., and Elementary schools by 3:15 p.m.**

**Q9.** Who is your current Pest Provider?

**A9. The Bugs Guys**

**Q10.** What was the total amount paid for pest control in the last 12 months?

**A10. \$ 106,925**

**Q11.** Did you require any Bed Bug treatments in the last 12 months and if so, what was the total paid?

**A11. None in the last 12 months.**

**Q12.** Do the bait stations belong to St Lucie County, or will they need to be replaced by new vendor?

**A12. They belong to us, but additional can placed by vendor when needed.**

**Q13.** Approximately how many call back service requests do you have per month?

**A13. 25-30 average.**

**Q14.** How many hours is the technician on site per month?

**A14. We do not have this information.**

**Q15.** Are there specific service times for the schools, buses and administration buildings?

**A15. Yes, and each one is different at each site.**

**Q16.** Is the SchoolDude site accessible from anywhere or do we have to be on-site to access?

**A16. Anywhere you have internet access.**



# St. Lucie Public Schools

SUPERINTENDENT

Dr. Jon R. Prince

Purchasing Department  
9461 Brandywine Lane  
Port St Lucie, FL 34986  
Voice – (772) 429-3980

**\*\*\*\* RFP DUE DATE IS JANUARY 25, 2023, 3:00 P.M... \*\*\*\*.**

\_\_\_\_\_  
Name (Please Print)

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Signature (Authorized Representative of Company)

\_\_\_\_\_  
Date

Failure to file a protest within the time prescribed in s. 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes. (Note: Florida Statutes 120.57(3) and School Board Policy 7.701 contain entire procedure for filing).

**ATTACHMENT J - PROPOSAL QUOTATION FORM**

Proposers must utilize this form to submit their overall cost proposal. The pricing submitted in this form will be used to score the cost portion of the RFP. The detail service requirements are provided in the Scope of Services (above). Section 2 – Fire ants – The per acre price shall include two fire ant treatments per year. Buses – The district is looking for a lump sum price per year, per bus for various treatment levels. Please provide the total annual cost for each level of service.

<b>Section I - Enter the monthly price for each location listed below.</b>			
<b>Location</b>	<b>Address</b>	<b>Sq. Ft.</b>	<b>Price</b>
Administration-Central Office	9461 Brandywine Lane, Port St Lucie, FL	110,000	\$ 150
Allapattah Flats	12051 Copper Creek Dr., Port St. Lucie, FL	264,772	\$ 132
Anglewood Center	1809 Panther Lane, Fort Pierce, FL	8,282	\$ 20
Bayshore Elementary	1661 SW Bayshore Drive, Port St. Lucie, FL	98,720 Hybrids 17,280	\$ 70
C.A. Moore Elementary	2102 Avenue Q, Fort Pierce, FL	111,416 Hybrids 6,048	\$ 70
Dale Cassens Complex	1905 S. 11th Street, Fort Pierce, FL	53,690	\$ 50
Dan McCarty Middle School	1201 Mississippi Avenue, Fort Pierce, FL	197,030	\$ 108
Performance Based Prep.	2909 Delaware Avenue, Fort Pierce, FL	17,447	\$ 30
Fairlawn Elementary	1900 S. 33rd Street, Fort Pierce, FL	115,814 Hybrids 6,048	\$ 73
Floresta Elementary	1501 SE Floresta Drive, Port St. Lucie, FL	77,242	\$ 50
Forest Grove Middle	3201 S. 25th Street, Fort Pierce, FL	160,822	\$ 88
Fort Pierce Magnet K-8	1200 Delaware Avenue, Fort Pierce, FL	102,022 Hybrids 9,504	\$ 90
Fort Pierce Central High	4101 S. 25h St. , Fort Pierce, FL	340,259	\$ 150
Fort Pierce Westwood High	1801 Panther Lane, Fort Pierce, FL	220,273	\$ 125
F.K. Sweet Elementary	1400 Avenue Q, Fort Pierce, FL	95,810 Hybrids 3,456	\$ 60
Garden City Elementary	2202 Avenue Q, Fort Pierce, FL	118,772	\$ 75
Dale Cassens Complex	1901 S. 11th Street, Fort Pierce, FL	8,591	\$ 20
Lakewood Park Elementary	7800 Indrio Road, Fort Pierce, FL	83,827 Hybrids 6048	\$ 54
Lawnwood Elementary	1900 S. 21st street, Fort Pierce, FL	87,038 Hybrids 6,912	\$ 60

Request for Proposal Integrated Pest Management Services  
 School District of St. Lucie County

RFP # 20-03

Lincoln Park Academy	1806 Avenue I, Fort Pierce, FL	223,896	\$ 112
Maintenance & Facilities	327 NW Commerce Park Dr., Port St. Lucie, FL	52,696	\$ 50
Manatee K-8	1450 SW Heatherwood Blvd., Port St. Lucie, FL	113,854 Hybrids 19,872	\$ 80
Mariposa Elementary	260 SE Mariposa Avenue, Port St. Lucie, FL	110,520 Hybrids 27,648	\$ 83
Means Court Center	532 N. 13th Street, Fort Pierce, FL	23,656	\$ 24
Morningside Elementary	2300 SE Gowin Dr PSL, FL 34952	81,505	\$ 50
Northport K-8	250 NW Floresta Drive, Port St. Lucie, FL	187,452 Hybrids 29,376	\$ 105
Oak Hammock K-8	1251 SW California Blvd., Port St. Lucie, FL	227,115	\$ 115
Parkway Elementary	7000 NW Selvitz Road, Fort Pierce, FL	81,520 Hybrids 10,368	\$ 55
Palm Pointe K-8	10680 Academic Way, Port St. Lucie, FL	181,991	\$ 100
Port St. Lucie High	1201 SE Lennard Road, Port St. Lucie, FL	271,229 Hybrids 22,464	\$ 145
St. Lucie West Centennial	1485 SW Cashmere Blvd., Port St. Lucie, FL	321,076 Hybrids 19,008	\$ 150
Rivers Edge Elementary	5600 NE St. James Blvd., Port St. Lucie, FL	87,374	\$ 55
Savanna Ridge Elementary	6801 Lennard Road, Port St. Lucie, FL	104,144	\$ 65
Samuel Gaines Academy	2250 S. Jenkins Road, Ft. Pierce, FL	237,612	\$ 122
St. Lucie Elementary	2020 S. 13th Street, Fort Pierce, FL	98,753	\$ 60
St. Lucie West K-8	1001 SW Juliet Avenue, Port St. Lucie, FL	207,490 Hybrids 37,152	\$ 122
Southern Oaks Middle	5500 NE St. James Blvd., Port St. Lucie, FL	154,753	\$ 93
Southport Middle School	2420 SE Morningside Blvd., Port St. Lucie, FL	149,158	\$ 90
Maintenance Warehouse	329 NW Commerce Park Dr., Port St. Lucie, FL	45,836	\$ 50
Transportation Dept Garage	325 NW Commerce Park Dr., Port St. Lucie, FL	107,862	\$ 65
Transportation Dept. North	601 S. 29th Street, Fort Pierce, FL	33,916	\$ 40
Treasure Coast High School	1000 SW Darwin Blvd., Port St. Lucie, FL	340,702	\$ 150
Village Green Elementary	1700 Lennard Road, Port St. Lucie, FL	75,188	\$ 50
Weatherbee Elementary	800 E. Weatherbee Road, Fort Pierce, FL	103,241	\$ 65

Westgate K-8	1050 NW Cashmere Blvd, Port Saint Lucie FL	232,985	\$ 117
White City Elementary	905 West 2nd Street, Fort Pierce, FL	62,275 Hybrids 1,728	\$ 50
Windmill Point Elementary	700 Darwin Blvd. , Port St. Lucie, FL	114,300 Hybrids 14,688	\$ 77
Agri-Science Center	10881 Picos Rd., Fort Pierce, FL	9,604	\$ 20
MOA	5600 North Old Dixie, Fort Pierce, FL	Hybrids 27,648	\$ 40
<b>TOTAL MONTHLY FEE (Total monthly fee for all sites above)</b>			<b>\$ 3,875</b>

<b>Section II.</b>	<b>FREQUENCY</b>	<b>Unit of Measure</b>	<b>Price/Per (A)</b>	<b>QTY (B)</b>	<b>TOTAL (A x B)</b>
Portable / Hybrids	Varies (864 sq. ft. each)	Each	\$ 4	147	\$ 588
Fire Ants	2X per year (Call back as required) Application 2 x per year/per acre price	Acre	\$ 35	688	\$ 24,080
Bus (Option 1)	6X per Year 4.00	Annual	\$ 24	397	\$ 9,528
Bus (Option 2)	Quarterly 4.00	Annual	\$ 16	397	\$ 6,352
Bus (Option 3)	Monthly 3.5	Annual	\$ 42	397	\$ 16,674
<b>TOTAL - Section II</b>					<b>\$ 57,22</b>
Additional Services and Locations	For other locations and additional services		per 100 sq. ft.	\$	1.00
<b>Pricing for Renewal Option (1st year) (indicate percent increase, if any)</b>					0
<b>Pricing for Renewal Option (2nd year) (indicate percent increase, if any)</b>					0

VENDOR NAME: THE BUG GUYS OF TC. (THE BUG GUYS)  
 VENDOR MAILING ADDRESS: 880 SW BILTMORE STREET  
 CITY-STATE-ZIP: PORT SAINT LUCIE, FLORIDA 34983  
 TELEPHONE NUMBER: 772-336-0676