



November 27, 2023

TO: All Prospective Proposers

FROM: Kim Albritton
Director Financial Operations

RE: RFP 24-08E WAN Telecommunications Services

ADDENDUM 3 TO RFP 24-08E

This addendum is issued as a part of the aforementioned RFP. The changes incorporated herein are an amendment to and supersede those conditions shown in the original solicitation. The Proposer shall acknowledge receipt of this addendum by signing this form and returning with their submittal. Failure to do so may subject Proposer to disqualification.

Q1. Will the district consider proposals which utilize E-Rate Special Construction pricing? The E-Rate Special Construction Rule allows districts to drastically buy down their monthly for life. This rule is a game changer, and we allow districts to pay off any remaining construction costs after Special Construction over 4 years.

A1. Any costs beyond the monthly fee should be detailed in the far-right Additional Costs column in the Proposal Quotation Form (attachment J). We do not recommend a 4-year cost table since the initial term of this contracted is requested to be 3 years.

Q2. If the district will consider E-Rate Special Construction pricing, will you consider alternate contract lengths? We typically offer districts 5- and 10-year contracts. Using a three-year contract would not allow you to take full advantage of the cost savings associated with Special Construction. Taking these savings into consideration shows 20-year Total Cost of Ownership (TCO) as E-Rate requires.

A2. On page 12 of our RFP item 5 states the following for contract period: "The initial contract period will be a three (3) year term with the option to renew the contract for two (2) additional one-year periods, at the same terms and conditions of the initial contract period. The contract may be renewed, by mutual written agreement between the parties." We have no intentions on changing our RFP contract term request and all responses will be evaluated based upon this requested contract term in our RFP. It is advised that you submit attachment J proposal with this in mind. If you want to provide additional information above and beyond what we have requested regarding contract terms that may be more advantageous, you are welcome to do so.

****** RFP DUE DATE IS DECEMBER 7, 2023, 3:00 P.M ******

Name (Please Print)

Company Name

Signature (Authorized Representative of Company)

Date

Failure to file a protest within the time prescribed in s. 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes. (Note: Florida Statutes 120.57(3) and School Board Policy 7.701 contain entire procedure for filing).

